



ALD Automotive Fleet Guide

LET'S DRIVE TOGETHER











ABOUT ALD AUTOMOTIVE IN ROMANIA

Present on the full service operational leasing market for 40 years and in 40 countries world-wide, where it manages a fleet of near 800,000 vehicles, the ALD Automotive group is the second largest car leasing company in Europe.

In Romania, ALD Automotive manages more than 5,000 vehicles for more than 200 customers and is operational since 2005, being one of the first companies providing full service operational leasing for vehicle fleets.

Having the knowledge of the local market and the group's experience and know-how, ALD Automotive is a reliable partner that can provide you specialized consultancy for selecting the most suitable vehicle makes and models and fleet management services for your business.

Designed for a clear overview of the long term rental offer for the vehicles on the market, the “**ALD Automotive Fleet Guide**” presents you a wide range of passenger cars grouped by class, with technical details, fuel consumption estimations and the full service operational leasing cost/km, which includes **the financing of the vehicle, the fuel consumption cost and the following fleet management services:**

Maintenance			Replacement vehicle
1 winter tires set			Fuel management
Insurance			Non-stop assistance

For further information about the offers in the guide, please address the ALD Automotive commercial team at: alina.ivan@aldautomotive.com, 021 301 49 63.

The costs presented in this guide do not include VAT and may differ at the time the offer will be agreed and contracted, due to exchange rate variations and the vehicles and equipments prices change. The vehicle photos in the guide have only informative purpose.

Mini ▪ **Lower Medium** ▪ **Upper Medium** ▪ **Executive** ▪ **SUV**

MINI FLEET



DACIA SANDERO Laureate 1.5 DCI

Equipments: manual AC, radio CD, ABS, front electric windows, normal sized spare wheel, 15" alloy wheels, heated electric door mirrors

Optionals: metallic paint

Engine: 1461 CC / 70 HP

CO2 emissions: 130 g/km

Fuel: diesel; 5.1 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.265 Euro/km

- 48months / 80,000km: 0.253 Euro/km



SKODA FABIA Classic 1.4D

Equipments: insurance approved engine immobiliser, manual AC, radio CD, ABS, front electric windows, normal sized spare wheel, 15" alloy wheels, heated electric exterior mirrors, variable power assisted steering, board computer

Optionals: metallic paint

Engine: 1422 CC / 70 HP

CO2 emissions: 127 g/km

Fuel: diesel; 4.8 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.297 Euro/km

- 48months / 80,000km: 0.286 Euro/km



MINI FLEET



FORD FIESTA Trend 1.4 TDCI

Equipments: ABS, insurance approved engine immobiliser, third brake lamp, emergency lights, front and rear headrests, adjustable seatbelts, seatbelt warning alert

Optionals: metallic paint

Engine: 1339 CC / 68 HP

CO2 emissions: 110 g/km

Fuel: diesel; 4.2 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.278 Euro/km

- 48months / 80,000km: 0.269 Euro/km



PEUGEOT 207 Trendy 1.4 HDI

Equipments: Insurance approved engine immobilizer, Manual AC, ABS+ EBD, assisted emergency brake system, front driver and passenger airbag, remote control central lock of doors, fog lamps, board computer, Radio CD Mp3 with 6 speakers, front electric windows, heated electric mirrors, steel wheels 15", and power assisted steering

Optionals: metallic paint

Engine: 1398 CC / 70 HP

CO2 emissions: 117 g/km

Fuel: diesel; 4.5 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.282 Euro/km

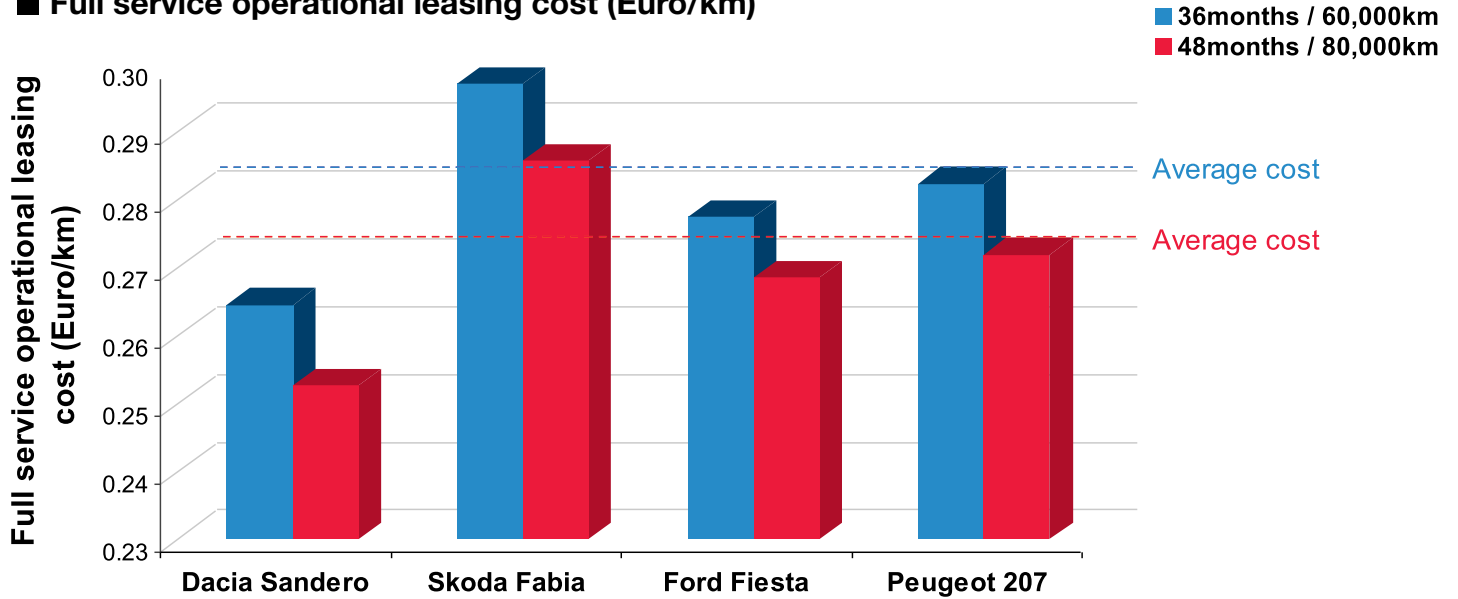
- 48months / 80,000km: 0.272 Euro/km



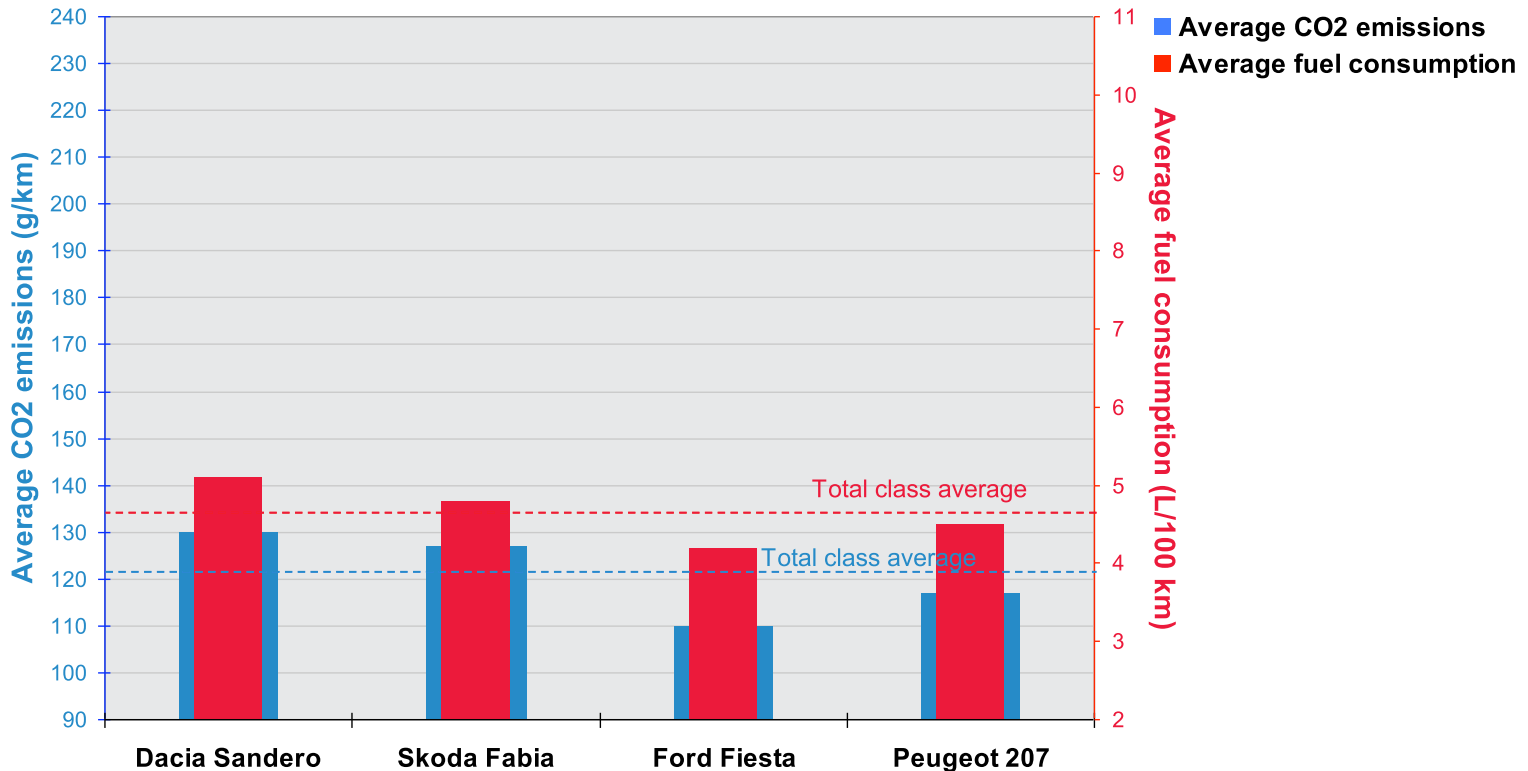
MINI FLEET OVERVIEW

Make Model	DACIA SANDERO Laureate 1.5 DCI	SKODA FABIA Classic 1.4D	FORD FIESTA Trend 1.4 TDCI	PEUGEOT 207 Trendy 1.4 HDI
CC	1461	1422	1339	1398
HP	70	70	68	70
CO2 emissions	130	127	110	117
Fuel type	diesel	diesel	diesel	diesel
Average fuel consumption (L/100km)	5.1	4.8	4.2	4.5
Full service operational leasing cost (Euro/km) 36months/60,000km	0.265	0.297	0.278	0.282
Full service operational leasing cost (Euro/km) 48months/80,000km	0.253	0.286	0.269	0.272

Full service operational leasing cost (Euro/km)



CO2 emissions and average fuel consumption



LOWER MEDIUM FLEET



VOLKSWAGEN GOLF **Trendline 2.0 TDI DPF**

Equipments: automatic climate control with separate driver/passengers controls, secure package

Optionals: metallic paint

Engine: 1422 CC / 110 HP

CO2 emissions: 119 g/km

Fuel: diesel; 4.5 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.355 Euro/km

- 48months / 80,000km: 0.349 Euro/km



RENAULT MEGANE Expression 1.5DCI

Equipments: heavy road package, ABS, EBV + AFU, (emergency brake assistance), 4 front adjustable airbags for driver and passenger

Optionals: metallic paint

Engine: 1461 CC / 105 HP

CO2 emissions: 120 g/km

Fuel: diesel; 4.7 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.349 Euro/km

- 48months / 80,000km: 0.333 Euro/km



LOWER MEDIUM FLEET



NEW FORD FOCUS Trend 1.6 TDCI

Equipments: ABS + EBD + MBA (Mechanical Brake Assist), back fog lights, manual climate control, heated back windscreen, front airbags for driver and passenger, body coloured handles

Optionals: metallic paint

Engine: 1596 CC / 90 HP

CO2 emissions: 150 g/km

Fuel: diesel; 4.5 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.332 Euro/km

- 48months / 80,000km: 0.318 Euro/km



NEW SKODA OCTAVIA Facelift Drive

Equipments: body coloured handles and doors mirrors, heated windows, chromed interior door handles, body coloured protection bumpers, variety onyx/grey interior colour, roof with a medina longitudinal profile, radio CD

Optionals: metallic paint

Engine: 1896 CC / 105 HP

CO2 emissions: 130 g/km

Fuel: diesel; 4.9 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.357 Euro/km

- 48months / 80,000km: 0.342 Euro/km

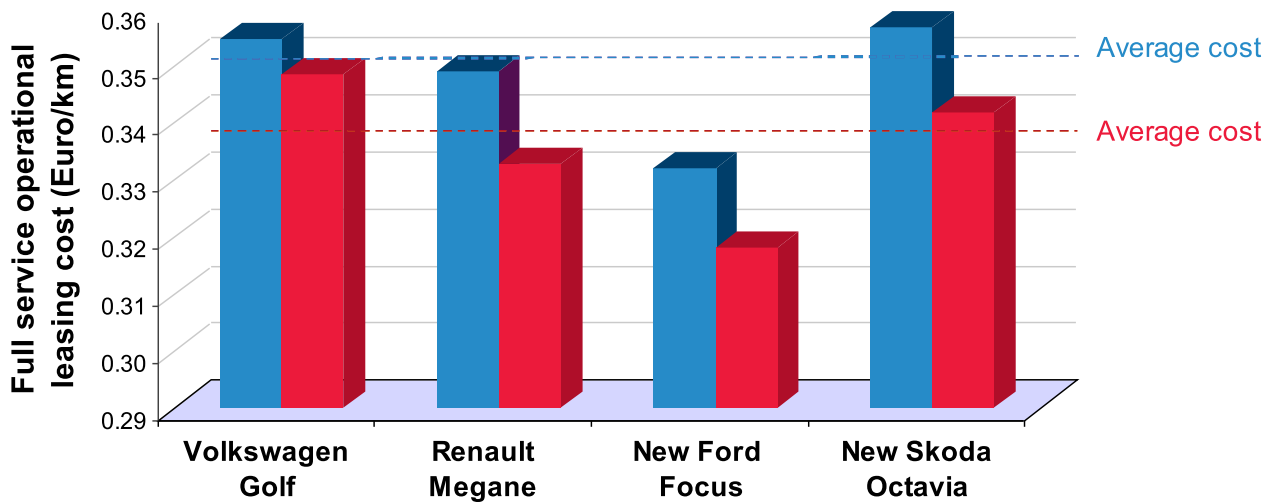


LOWER MEDIUM FLEET OVERVIEW

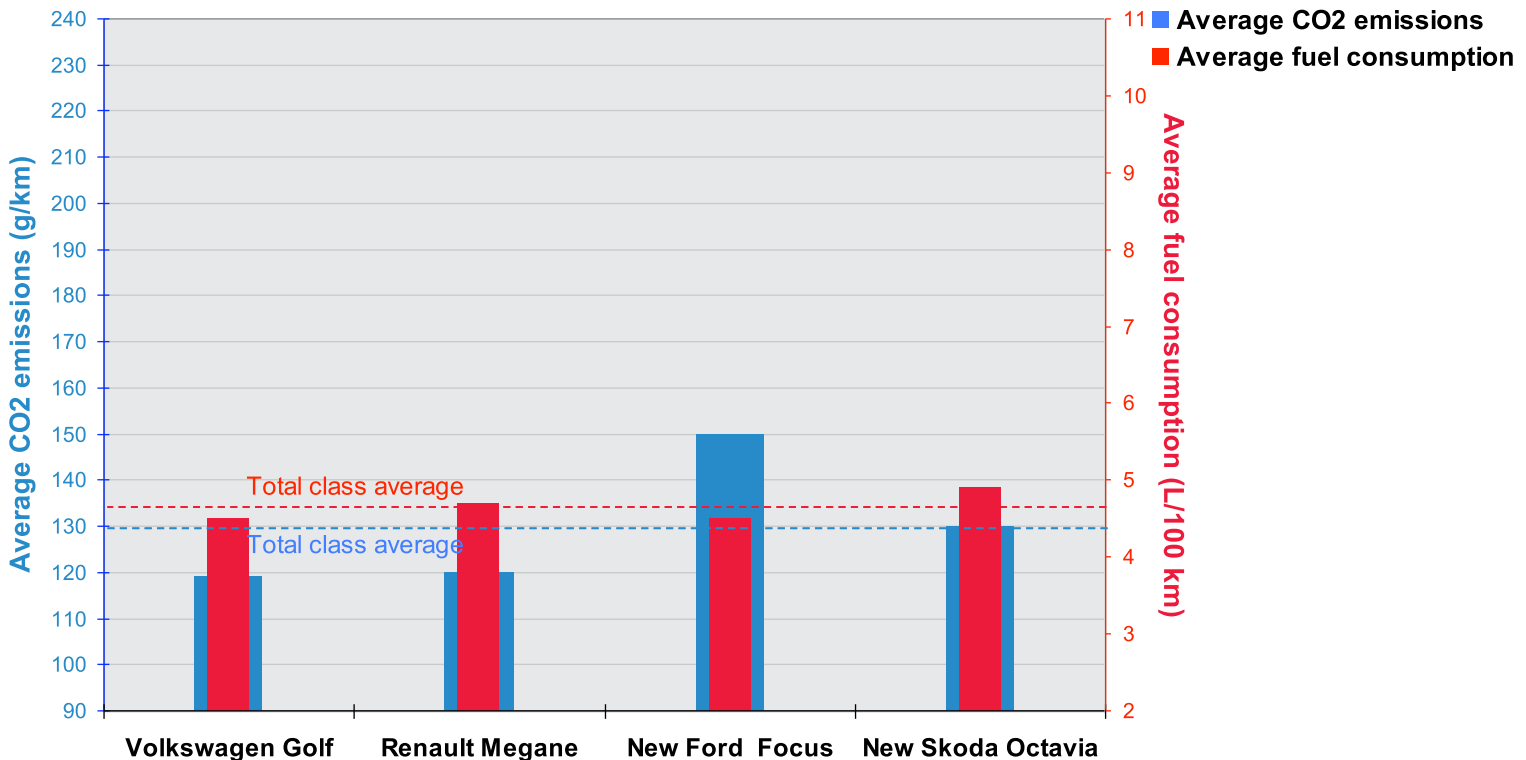
Make Model	VOLKSWAGEN GOLF Trendline 2.0 TDI DPF	RENAULT MEGANE Expression 1.5 DCI	NEW FORD FOCUS Trend 1.6 TDCI	NEW SKODA OCTAVIA Facelift Drive
CC	1422	1461	1596	1896
HP	110	105	90	105
CO2 emissions	119	120	150	130
Fuel type	diesel	diesel	diesel	diesel
Average fuel consumption (L/100km)	4.5	4.7	4.5	4.9
Full service operational leasing cost (Euro/km) 36months/60,000km	0.355	0.349	0.332	0.357
Full service operational leasing cost (Euro/km) 48months/80,000km	0.349	0.333	0.318	0.342

Full service operational leasing cost (Euro/km)

■ 36months / 60,000km
■ 48months / 80,000km



CO2 emissions and average fuel consumption



UPPER MEDIUM FLEET



VOLKSWAGEN PASSAT Trendline 2.0 TDI

Equipments: climatronic AC with separate driver/passengers controls, "midline" board computer, front central armrest with storage room, 2 ventilation ports, fog lights, light alloy wheels 7J x 16

Optionals: metallic paint

Engine: 1968 CC / 110 HP

CO2 emissions: 143 g/km

Fuel: diesel; 5.5 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.416 Euro/km

- 48months / 80,000km: 0.404 Euro/km



FORD MONDEO Trend 1.8 TDCI

Equipments: ABS + EBD, heated rear windscreen, knee driver airbag, body coloured exterior door handles, front driver and passenger airbags, interior door handles - chromed lining

Optionals: metallic paint

Engine: 1753 CC / 125 HP

CO2 emissions: 154 g/km

Fuel: diesel; 5.8 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.466 Euro/km

- 48months / 80,000km: 0.443 Euro/km



UPPER MEDIUM FLEET



OPEL INSIGNIA Edition 2.0L CDTI

Equipments: ESP, lateral and curtain airbags (front and back), seatbelt warning alert (front and back), front passenger airbag deactivation, auto pilot, headrests

Optionals: metallic paint

Engine: 1956 CC / 130 HP

CO2 emissions: 154 g/km

Fuel: diesel; 5.8 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.487 Euro/km

- 48months / 80,000km: 0.455 Euro/km



TOYOTA AVENSIS Executive 2.0 D-4D

Equipments: body coloured doors mirrors, heated and electric folding exterior mirrors with signal lights, body coloured door handles, fog lights

Optionals: metallic paint

Engine: 1998 CC / 126 HP

CO2 emissions: 135 g/km

Fuel: diesel; 5.1 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.447 Euro/km

- 48months / 80,000km: 0.421 Euro/km

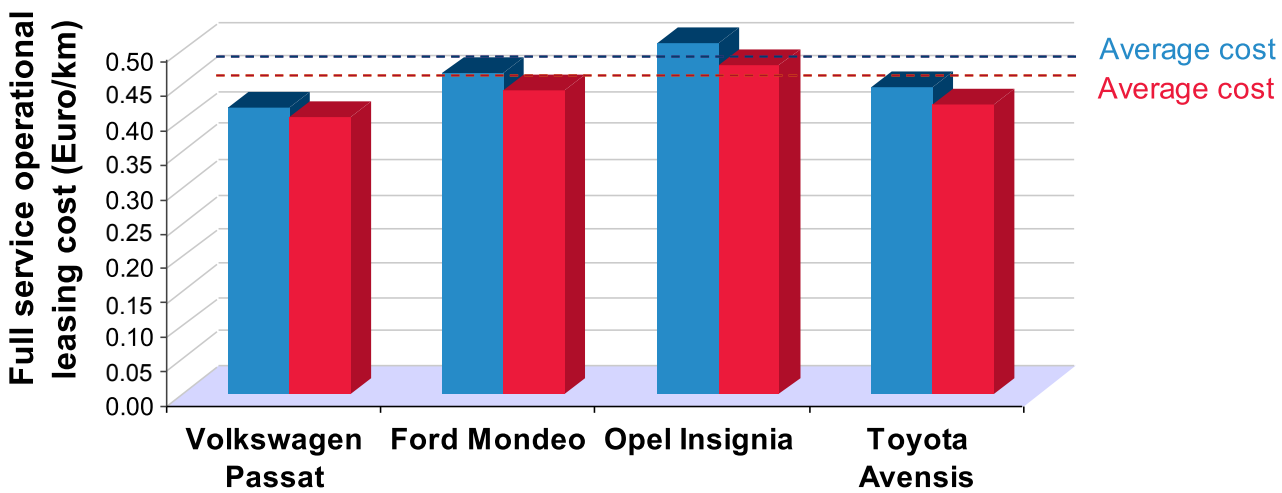


UPPER MEDIUM FLEET OVERVIEW

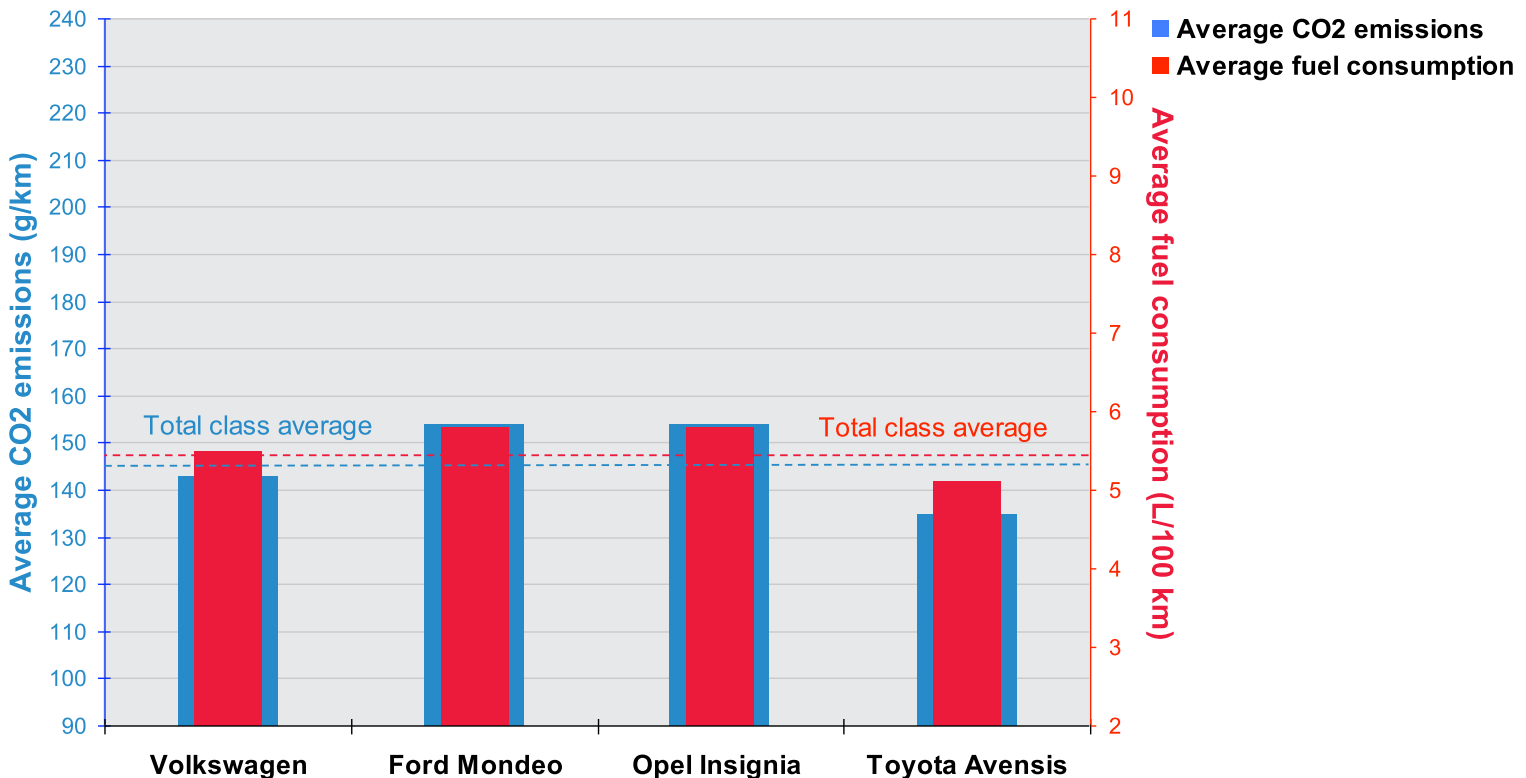
Make Model	VOLKSWAGEN PASSAT Trendline 2.0 TDI	FORD MONDEO Trend 1.8 TDCI	OPEL INSIGNIA Edition 2.0L CDTI	TOYOTA AVENSIS Executive 2.0 D-4D
CC	1968	1753	1956	1998
HP	110	125	130	126
CO2 emissions	143	154	154	135
Fuel type	diesel	diesel	diesel	diesel
Average fuel consumption (L/100km)	5.5	5.8	5.8	5.1
Full service operational leasing cost (Euro/km) 36months/60,000km	0.416	0.466	0.487	0.447
Full service operational leasing cost (Euro/km) 48months/80,000km	0.404	0.443	0.455	0.421

Full service operational leasing cost (Euro/km)

■ 36months / 60,000km
■ 48months / 80,000km



CO2 emissions and average fuel consumption



EXECUTIVE FLEET



AUDI A6 2.0 TDIe / M6

Equipments: insurance approved alarm, interior back-up-horn protection and anti-traction protection, radio MMI plus color display 6,5", 2 card readers, climatronic, light alloy wheels 7j x16

Optionals: metallic paint

Engine: 1968 CC / 136 HP

CO2 emissions: 139 g/km

Fuel: diesel; 5.3 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.659 Euro/km

- 48months / 80,000km: 0.617 Euro/km



BMW 520D - Sedan

Equipments: insurance approved alarm, Star-Spoke light alloy wheels, dynamic stability control (DSC), BMW basic service inclusive - 5 years/100.000 km advantage package, fog lights

Optionals: metallic paint

Engine: 1995 CC / 177 HP

CO2 emissions: 136 g/km

Fuel: diesel; 5.9 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.600 Euro/km

- 48months / 80,000km: 0.566 Euro/km



LET'S DRIVE TOGETHER

ALD
Automotive

EXECUTIVE FLEET



MERCEDES E-CLASS 220 CDI

Equipments: ABS, ESP, electric windows, central locking, automatic air conditioning, electric mirrors, radio CD, central handrest, auto pilot

Optionals: metallic paint

Engine: 2148 CC / 136 HP

CO2 emissions: 231 g/km

Fuel: diesel; 7.1 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.756 Euro/km

- 48months / 80,000km: 0.694 Euro/km



VOLVO S80 Diesel 2.4 Momentum MT6

Equipments: leather interior, wheels 17", double exhaust pipe, rain sensitive automatic wipers, heated front seats, electrically adjustable exterior mirrors

Optionals: metallic paint

Engine: 2400 CC / 163 HP

CO2 emissions: 217 g/km

Fuel: diesel; 6.3 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.821 Euro/km

- 48months / 80,000km: 0.778 Euro/km



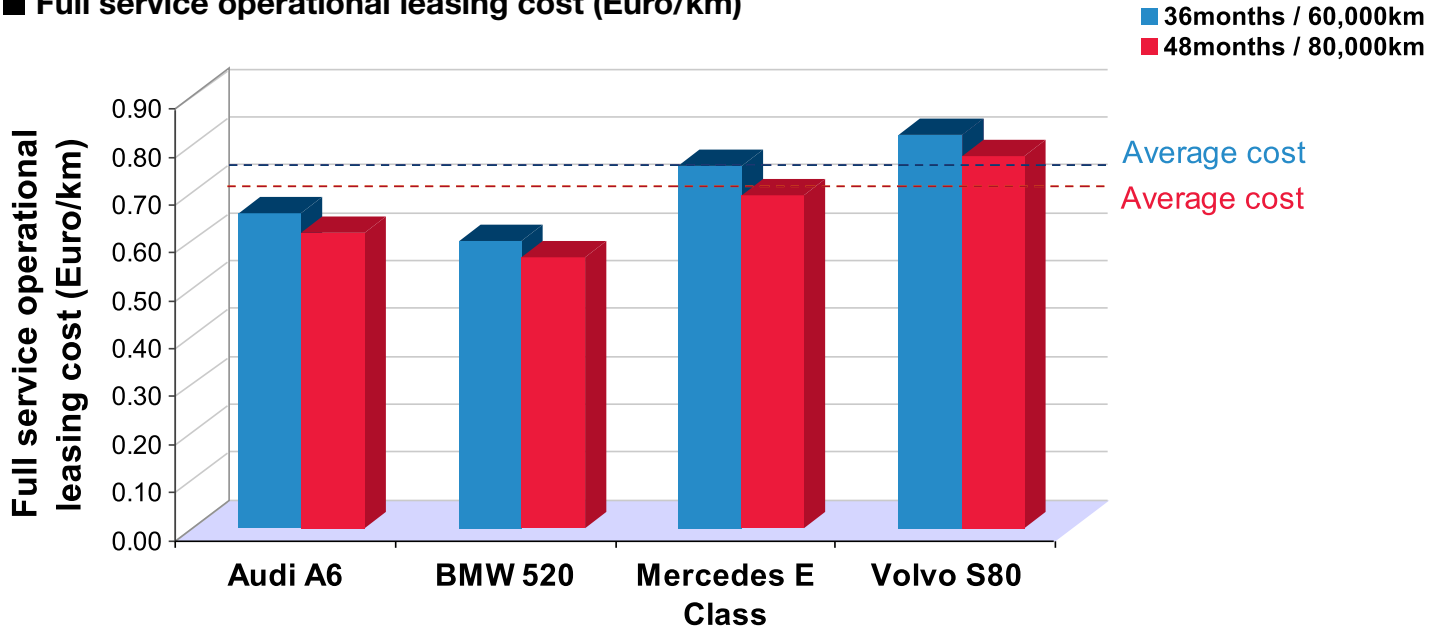
LET'S DRIVE TOGETHER

ALD
Automotive

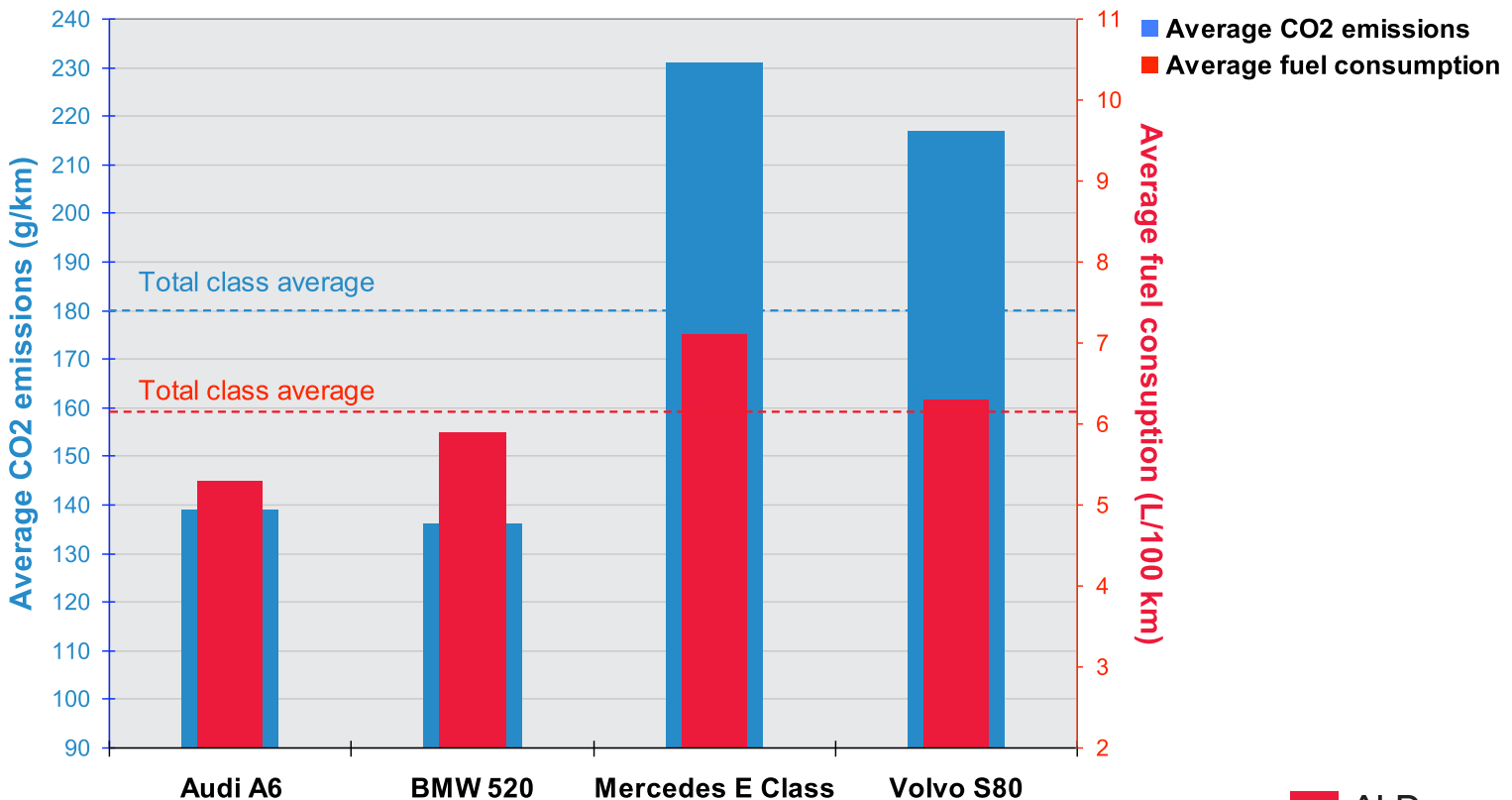
EXECUTIVE FLEET OVERVIEW

Make	AUDI A6	BMW 520	MERCEDES E CLASS	VOLVO S80
Model	2.0 TDIe / M6	520d- Sedan	E Class 220 CDI	S80 Diesel 2.4 Momentum MT6
CC	1968	1995	2148	2400
HP	136	177	136	163
CO2 emissions	139	136	231	217
Fuel type	diesel	diesel	diesel	diesel
Average fuel consumption (L/100km)	5.3	5.9	7.1	6.3
Full service operational leasing cost (Euro/km) 36months/60,000km	0.659	0.600	0.756	0.821
Full service operational leasing cost (Euro/km) 48months/80,000km	0.617	0.566	0.694	0.778

Full service operational leasing cost (Euro/km)



CO2 emissions and average fuel consumption



SUV FLEET



BMW X3 (E83) 2.0d

Equipments: alarm system, first aid kit and triangle, automatic climate control, radio BMW business CD, dynamic stability control (DSC), BMW basic service inclusive - 5 years/100.000 km advance package, fog lights, wheels

Optionals: metallic paint

Engine: 1995 CC / 177 HP

CO2 emissions: 172 g/km

Fuel: diesel; 6.5 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.680 Euro/km

- 48months / 80,000km: 0.641 Euro/km



BMW X5 XD 3.0d (E70)

Equipments: leather coated steering wheel, alarm system, longitudinal bars on roof, interior mirror with automatic anti-glare function, front heated seats, screenwasher system lights

Optionals: metallic paint

Engine: 2993 CC / 235 HP

CO2 emissions: 214 g/km

Fuel: diesel; 8.1 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 1.000 Euro/km

- 48months / 80,000km: 0.932 Euro/km



SUV FLEET



AUDI Q5 2.0 TDI quattro/M6

Equipments: alarm system, (interior and anti-traction protection, back-up-horn), Audi hold assist, climatronic plus with 3 back passenger areas)

Optionals: metallic paint

Engine: 1968 CC / 170 HP

CO2 emissions: 175 g/km

Fuel: diesel; 6.7 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 0.716 Euro/km

- 48months / 80,000km: 0.686 Euro/km



AUDI Q7 3.0 TDI quattro/176 kW

Equipments: adaptive light including Xenon Plus parking proximity sensor "Advanced" warning alert on the MMI display

Optionals: metallic paint

Engine: 2967 CC / 240 HP

CO2 emissions: 239 g/km

Fuel: diesel; 10.5 L/100km

Full service operational leasing cost:

- 36months / 60,000km: 1.037 Euro/km

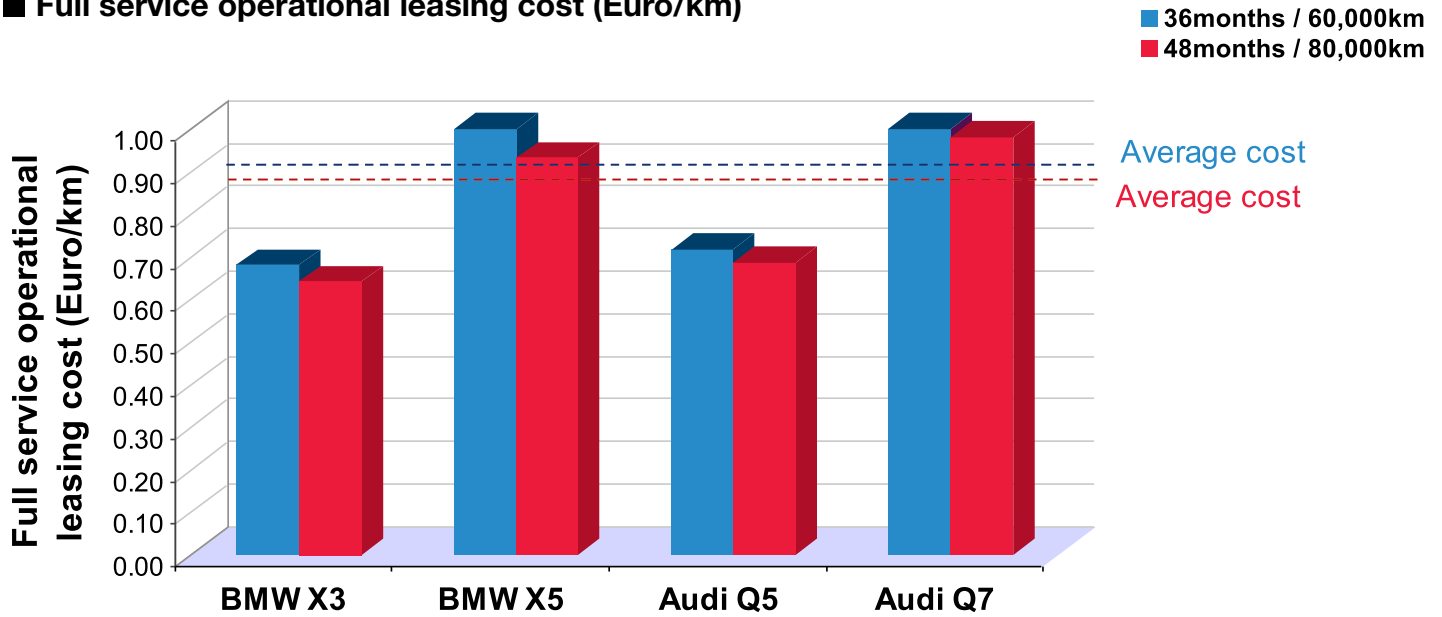
- 48months / 80,000km: 0.980 Euro/km



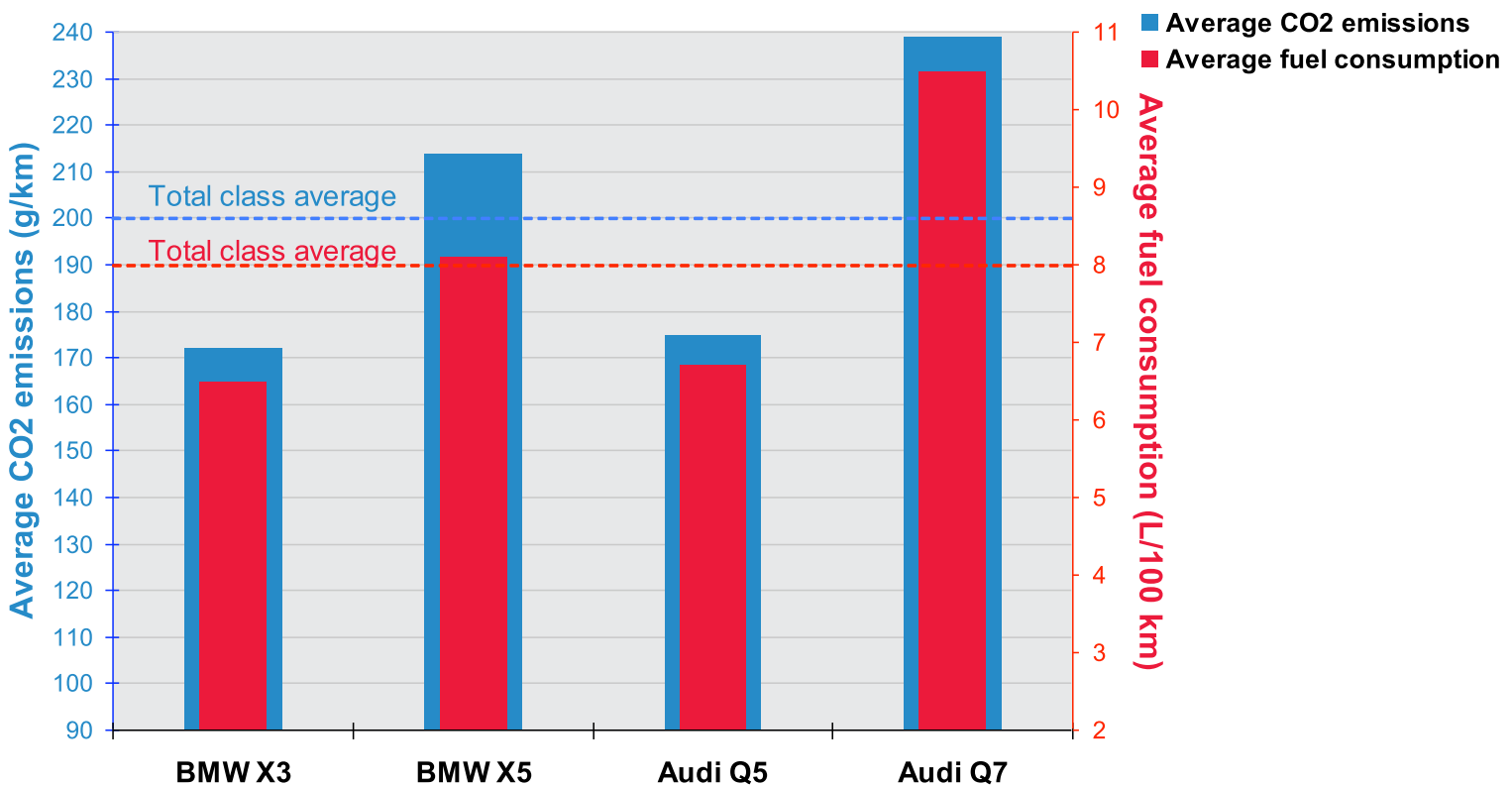
SUV FLEET OVERVIEW

Make Model	BMW X3 X3 (E83) 2.0d	BMW X5 X5 XD 3.0d (E70)	AUDI Q5 2.0 TDI quattro/M6	AUDI Q7 3.0 TDI quattro/176 kW
CC	1995	2993	1968	2967
HP	177	235	170	240
CO2 emissions	172	214	175	239
Fuel type	diesel	diesel	diesel	diesel
Average fuel consumption (L/100km)	6.5	8.1	6.7	10.5
Full service operational leasing cost (Euro/km) 36months/60,000km	0.680	1.000	0.716	1.037
Full service operational leasing cost (Euro/km) 48months/80,000km	0.641	0.932	0.686	0.980

Full service operational leasing cost (Euro/km)

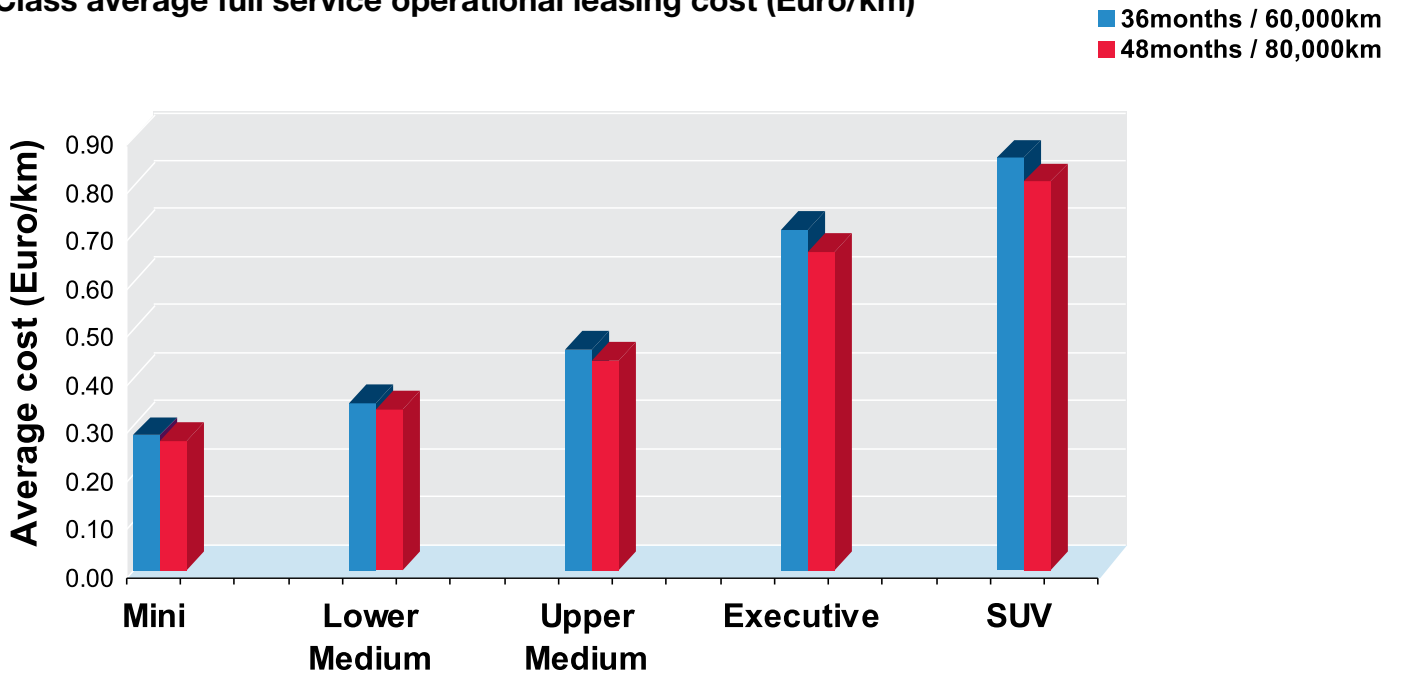


CO2 emissions and average fuel consumption

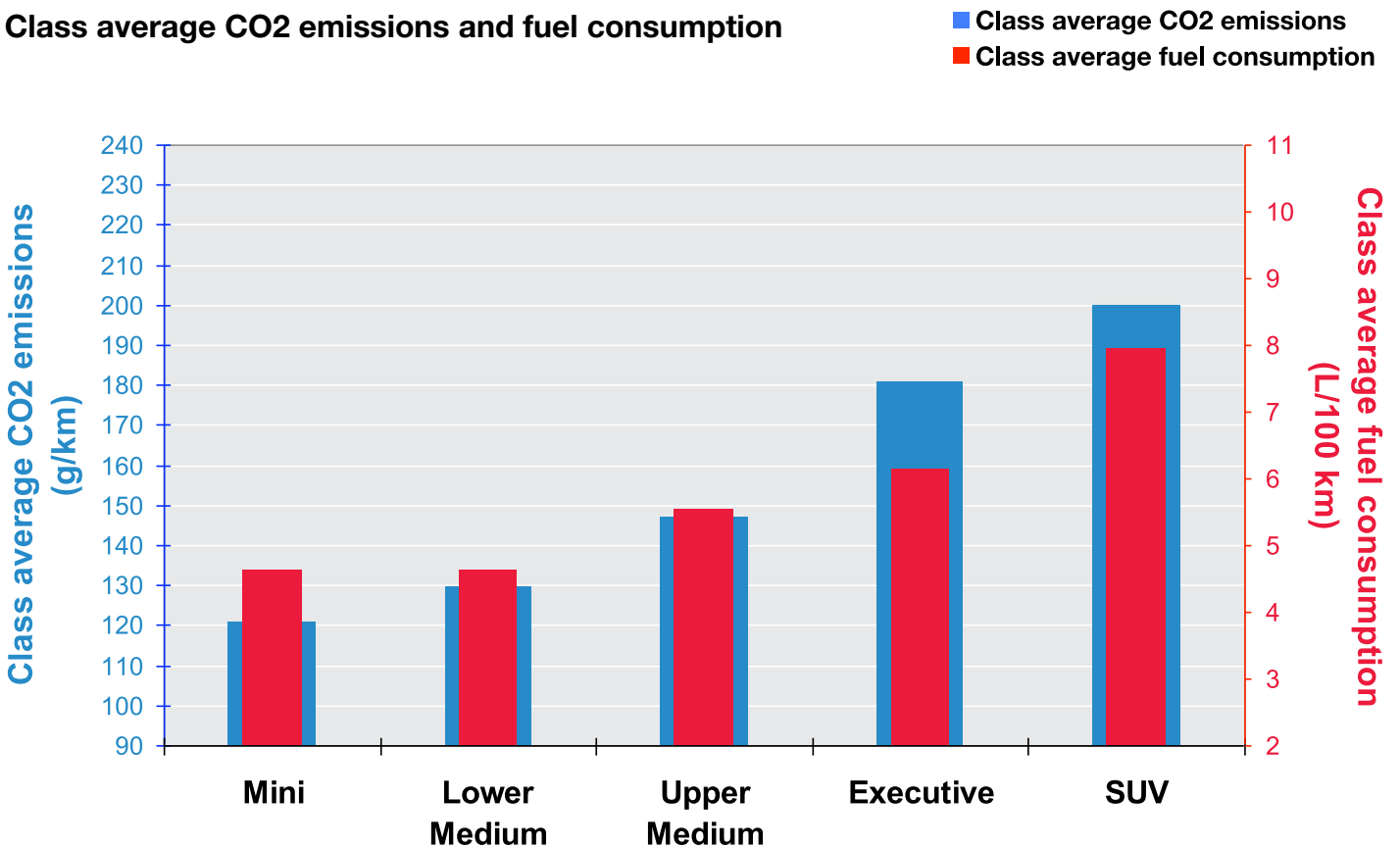


GENERAL OVERVIEW

Class average full service operational leasing cost (Euro/km)



Class average CO2 emissions and fuel consumption



ALD Automotive
Victoriei Square
1-7 Ion Mihalache bd., 3rd floor
Sector 1 – 011171, Bucharest,
Romania

Telephone: +40 21 301 49 63
Fax: +40 21 301 49 55

Email: alina.ivan@aldautomotive.com
www.aldautomotive.ro



SOCIETE GENERALE GROUP